





Results You Can Measure
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Canada's Premier Leadership Development Resource

Performance Improvement World-Wide



60+ Years of
achieving
measurable results



80
Countries



27
Languages





Canada's Premier Leadership Development Resource

LMI Around the World





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**"If you do what you've always done,
you'll get what you've always gotten."**

- Paul J. Meyer, LMI Founder



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Entrepreneur FRANCHISE 500[®]

2020

Entrepreneur's 41st Annual Franchise 500 is the world's first, best and most comprehensive franchise ranking. Those franchises honored are recognized for their exceptional performance in areas such as unit growth, financial strength and stability and brand power.

Entrepreneur

FRANCHISE
500
RANKED #1
IN CATEGORY
2020

**Leadership Management
International**

RANKED #1 IN TRAINING PROGRAMS



Canada's Premier Leadership Development Resource

Showcase Community Class

Serves Three Purposes



Experience
the Results
& ROI



Identify
Specific &
Measurable
Goals

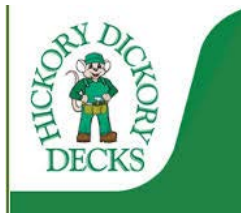


Make In-
House
Decision



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Some of my Local Clients





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More local clients

ADS Publishing	Glencairn Golf Course	Mohawk Supply Chain Services	First Ontario Credit Union
ArcelorMittal Dofasco	Glendale Golf Course	Oakrun Bakery	Express Employment Services
Archmill House	Hamilton Limo	Pasco Process Automation	FMC Truck Auto and Marine
Bunge Canada	Hamilton Port Authority	Pharmasave	Goodness Me Foodmarkets
Berenson Hardware	Hamilton Tigercats	Polycorp Ltd	Flatrock Cellars
Budds BMW	Hickory Dickory Decks	RE Glover Ltd	Clemmer Industires
Bunge Canada	In Exteriors	Stansbury and Company Accountants	Financial Wellness Centre
Carstar Collision	Laser Age	Steelcraft Inc	Ferrell Building Products
ClubLink Golf	Linxsmart	Stoney Creek Furniture	Howard Johnson Hotels
Coach and Lantern Pub	Maids Plus	Surface Heat Treat and Coatings	Lincoln Alexander Center
Discovernet Ltd	Mancor Industries	The Cooperators Insurance Group	Password Protection
ES Fox Construction	McMaster Innovation Park	Tim Hortons	Jonathan Perron Floor Coverings
Expressions in Wood	Meadowlands Physiotherapy	Turkstra Lumber	Hamilton Halton Construction Ass
Greentec	Milton Hydro	Wesley Urban Ministries	Hamilton Chamber of Commerce

Client Testimonials

"Through the work with LMI Canada, I have many achievements to be proud of:

- ❖ 20% Average increase in active margin across three departments, in three stores. This amounts to 10's of thousands of dollars in new revenue monthly.
- ❖ A much more strategic outlook on business growth, and team development
- ❖ Significantly stronger communication skills
- ❖ Dramatic improvement in organization

Jonathan Garyfalakis,
Goodness Me Foodmarkets

I enjoyed the course, and continue to use the concepts every day. Remember to focus on my "High Payoff Activities" helps keep me focused on my path and goals. Almost a year later, the course concepts remain imbedded in my day to day work. I recommend this to anyone who "wears many hats".

Mark Stewart
Executive Director, Park Operations at McMaster
Innovation Park



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We Get RESULTS In These Areas:

-  Increased Productivity
-  Enhanced Communication
-  Increased Focus on Priorities
-  Development of Key Personnel
-  Improved Teamwork
-  Productivity of Others



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What Resources are Available?

Seminars/Retreats



Online
Videos/Courses



Motivational
Speakers



Books/Articles



Social Media

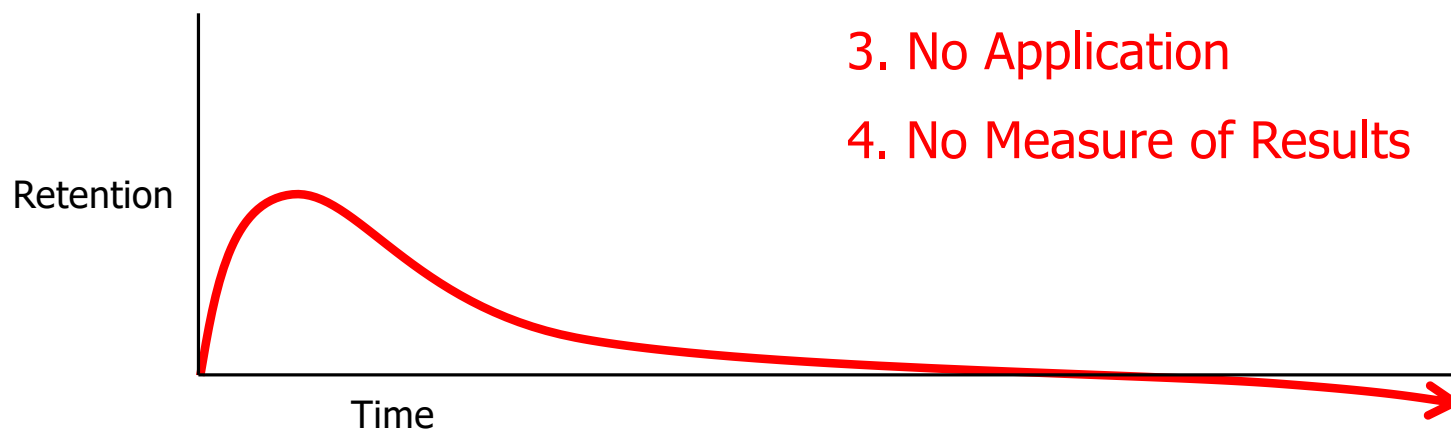


Continuing Education



Problems with Traditional Approaches

1. Little Long-Term Retention
2. Limited Follow-Up
3. No Application
4. No Measure of Results



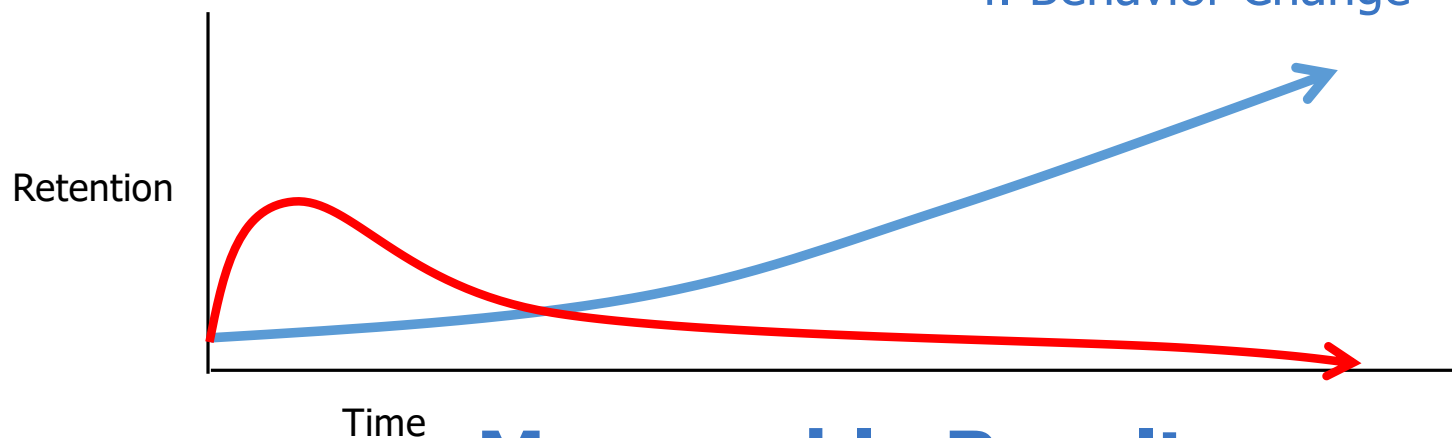
No ROI



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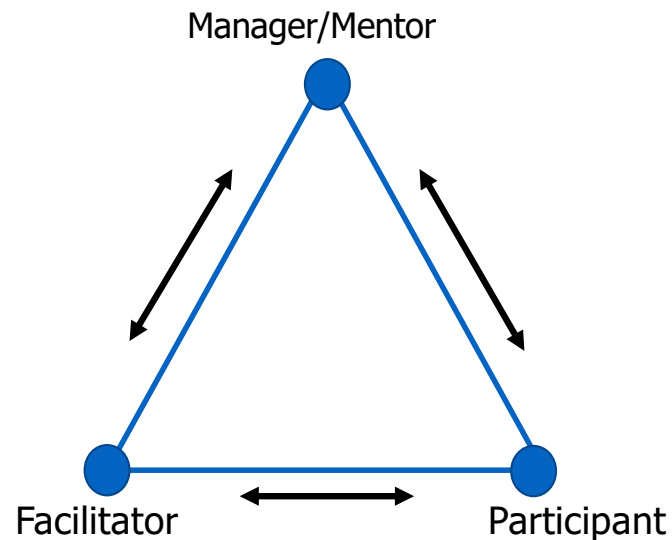
The LMI Difference

1. Interactive Workshops
2. On the Job Application
3. Spaced Repetition
4. Behavior Change

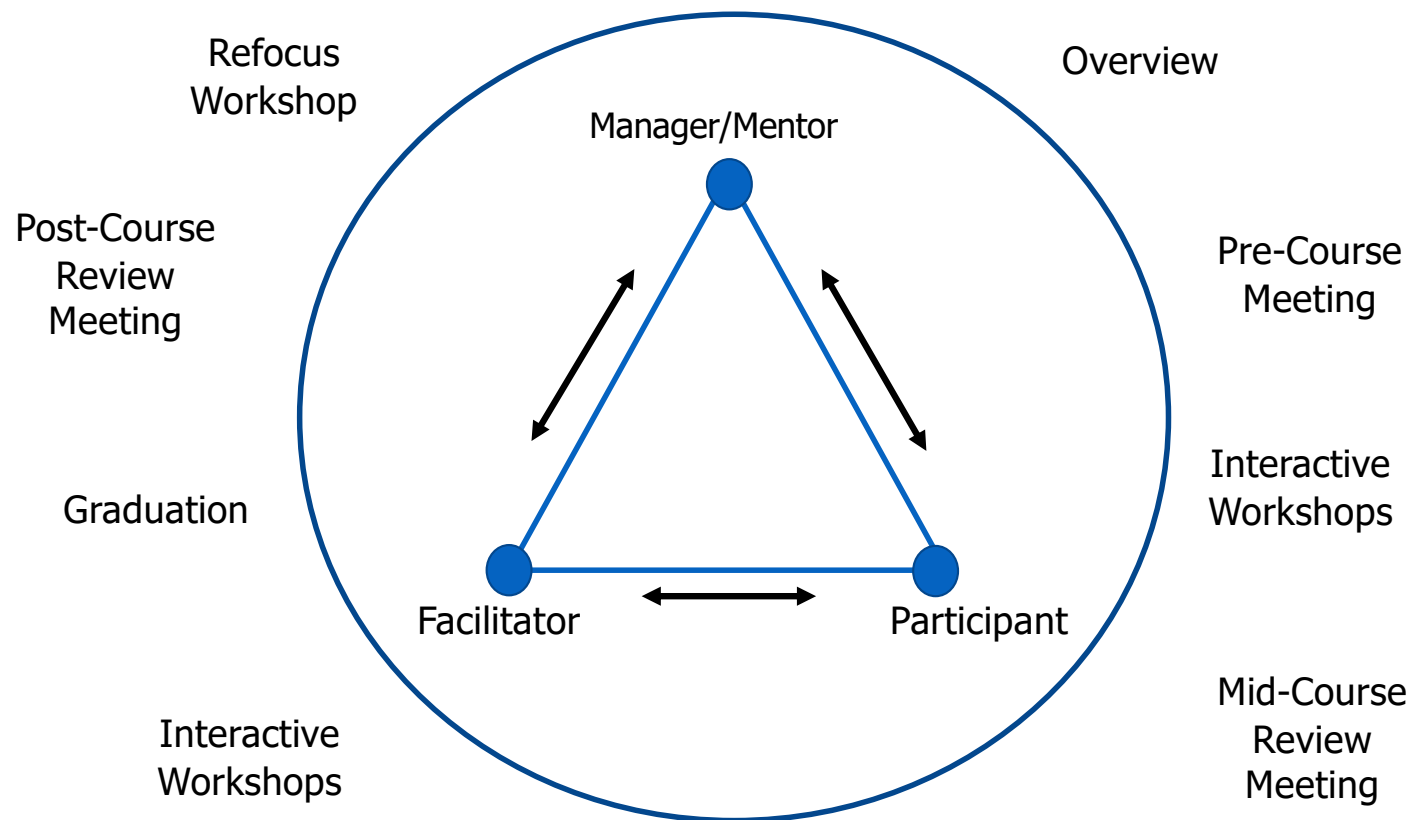


Measurable Results

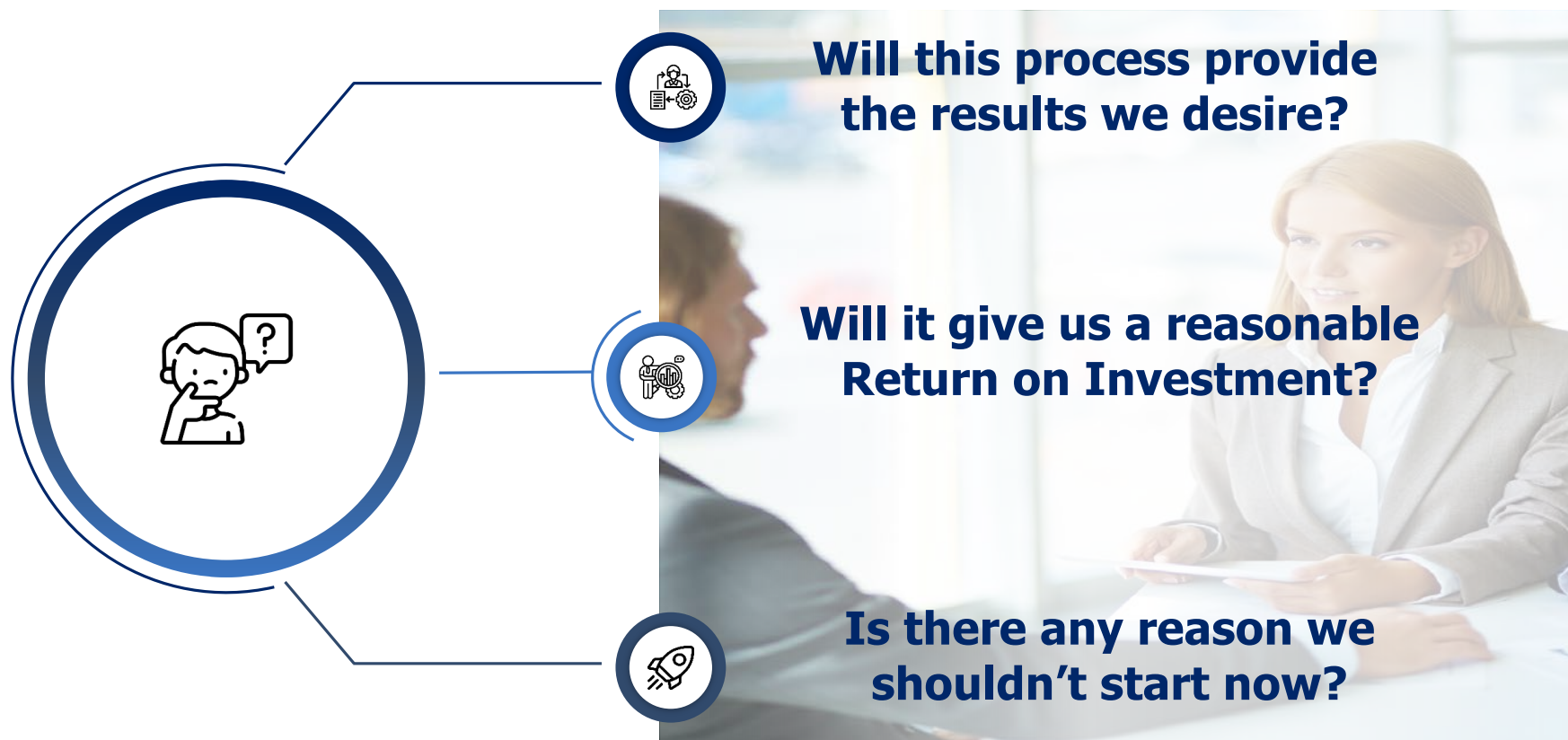
The Triangle of Communication



The LMI Change Process



3 Questions





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I Appreciate Your Help!



Who Else Do You
Know That Is
Successful And Focuses
On Continuous
Improvement?







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